



## **Senior Director Job Description**

Sierra Constellation Partners, LLC, a Los Angeles based management consulting and business advisory firm that works with middle market companies in states of transition is looking for a Senior Director level consultant. This position will be one of at least three people that the firm will hire to colonize a New York City presence.

### **Description:**

- Outstanding personality with the social versatility to work with senior executives, private equity firms, lenders, lawyers, middle managers and line workers of middle market companies. *No jerks need apply.*
- History of exceptional work and poise under time-constrained and otherwise pressure-filled circumstances.
- Exceptional client management and communications skills to facilitate client communications. Likeability is a requirement.
- Ability to set direction and execute comprehensive review of director level and associate financial models including three statement financial models, cash flow models.
- Ability to map out, edit and review communications of Microsoft Word and PowerPoint documents produced by Directors and Associates.
- Excellent written and verbal communication skills including strong e-mail etiquette.
- 15+ years of management consulting and/or turnaround consulting experience at reputable firms with a high degree of familiarity with operations, business law, M&A, corporate finance, restructuring, accounting, management, and leadership experience.
- Always-On mentality and super-responsive nature.
- Business development skills and a book of business a plus, but not required
- Willingness to travel up to 70% of time.

### **Summary:**

SCP works with middle market companies in transition and this person is a key member of a 2-3 person deal team that is integrally involved in client work. This is a career-track position. Our culture is highly entrepreneurial and energetic. We lean on this person to be the day-to-day leader of a project, drive 80+% of the work streams necessary to execute a successful turnaround project. Key strategic decision making and project direction will be executed in conjunction with the partner or managing director. They will lead the directors and associates and report to the partners or managing directors responsible for the Case. We put a lot of responsibility on this person and ask them to perform. In exchange, they are well compensated, cared for, and not burdened with administrative, or other bureaucratic burdens of other consulting firms.



**Compensation:**

Highly competitive formula driven model with salary and thrice-yearly bonus payments. Competitive 'big company' health insurance, wellness and 401K programs.

**Location:**

New York City